



📍 14th Senchi Street , Airport Residential Area
Accra - Ghana

✉ info@impactinvestinggh.org

🌐 www.impactinvestinggh.org

Consultant for Ghana Angel Investor Network (GAIN) Learning Workshop

Request for Quotation

August 1st, 2024



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Dear Sir/Madam,

Impact Investing Ghana (hereinafter referred to as IIGH) is pleased to invite prospective bidders to submit a quotation as a facilitator for the Ghana Angel Investor Network (GAIN) learning workshop to train the angels to equip them to use the developed resources for maximum impact in their investment as detailed below.

Quotations may be submitted on or before August 13th, 2024 at 5:00 pm via email to this address justina.mensah@impactinvestinggh.org, with info@impactinvestinggh.org in copy.

If you are interested in submitting a quotation in response to this RFQ, please prepare your quotation in accordance with the requirements of services as stated in this RFQ and submit it via this email by the deadline for quotation submission.

Consultants are required to submit the following;

- Quotation – the bill for the project.
- Submit CV and details of similar work done such as case studies, reference materials, etc,

Contact Information

Please direct all responses to this RFP and/or any questions to: Akua Asare via +233 244244143 or akua.asare@impactinvestinggh.org

We look forward to receiving your quotation.

Approved by:

Akua Asare



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About Impact Investing Ghana

Impact Investing Ghana (IIGh) is the Ghana National Advisory Board for Impact Investing. We are an independent private-sector led initiative promoting sustainable development and advancing the development of the impact investment ecosystem in Ghana. Established as a nonprofit, IIGh is Ghana's representative to the Global Steering Group (GSG) for Impact Investing, the successor to the Social Impact Investment Taskforce established by the G8. The GSG's National Advisory Boards (NABs) currently cover 33 countries and provide a global platform to drive investment and increase visibility for its members globally. IIGh aims at tackling Ghana's pressing social and environmental challenges by driving more capital to deliver real impact. We are a local platform representing all the stakeholder groups needed to redirect significant capital flows towards social and environmental impact. Private-sector led, yet in close partnership with the national government, we raise awareness, create market intelligence, change policies, and mobilize additional financial resources for public good. IIGh brings together leaders from the worlds of finance, business, government, social organizations and philanthropy. IIGh has an ambitious plan to support the growth of impact ventures and to catalyze \$1 billion in impact funds for investment in impact ventures in Ghana and the West African sub-region.

Terms of Reference (Annex 1)

PROJECT SUMMARY

Project: The goal of the learning workshop is to train emerging angels in Ghana to equip them with tools relevant to their angel investing journey to increase early-growth investing in Ghana. The workshop is to enable Ghanaians who are new to angel investing to understand it, build simple skills in evaluating angel investment opportunities, and have access to simple templates to be able to finalize investments. The workshop should include an introduction to how to create an angel network, which will serve as a precursor for the 2nd part of in-person training on the subject.

Background:

In Ghana, individuals pull together their resources to support entrepreneurs or business ideas and innovations in their social circles, such as churches, old-school associations, investment clubs, and others. The workshop must provide guidance on how to become an angel investor and share relevant case studies and tools for angel investing.

OBJECTIVES

1. Training emerging angels in Ghana by providing them with tools to formalize their angel investing.
2. Providing emerging angels with an introduction to how to create an angel network and invest in a network.

SCOPE OF WORK

1. Develop materials, case studies, and exercises for the workshop.
2. Efficiently train participants to employ relevant tools in their angel investing journey.

3. Provide an introduction to how to create an angel network

The Angel Investor Workshop is scheduled for 11th September 2024.

COMPANY INFORMATION

GAIN was launched in 2011 by the Venture Capital Trust Fund. In 2021, Impact Investing Ghana, the Ghana National Advisory Board for Impact Investing took over the hosting of the GAIN secretariat. GAIN is the apex body for angel networks in Ghana with the goal to support the creation and growth of angel networks. In addition, GAIN brings together a small group of leading angel investors in Ghana to invest in small and growing businesses to test the tools of the network. The members of GAIN are the Accra Angels Network and the Ladies Angel Network. GAIN is a member of the Africa Business Angels Network (ABAN) and a strategic partner of the Africa Angel Academy (AAA).

Selection Criteria

1. Experience with the creation and running of an angel network (**Experience with similar assignments - 40%**)
2. Demonstrated knowledge of angel deal sourcing, due diligence, and structuring of angel deals. (**20%**)
3. Technical approach (**20%**)
4. Competitive price (**20%**)

Submission Requirements

Training Consultants are required to submit the following;

- Quotation – the bill for the project.



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- Past works – Two or more relevant past works for review.

Contact Information

Please direct all responses to this RFQ and/or any questions to:

Justina Mensah
0264401578

justina.mensah@impactinvestinggh.org, akua.asare@impactinvestinggh.org

and copy info@impactinvestinggh.org

with the subject: **CONSULTANT FOR GHANA ANGEL INVESTOR NETWORK (GAIN) WORKSHOP**

Budget for the project: GHC15,500

Timelines

The deadline for submission of the quotation is 13th August 2024.

Negotiations: 15th August 2024.

Selection of vendors on 19th August 2024.

The workshop is scheduled for the 11th of September 2024.

Requested by Justina Mensah:

Approved by Joshua Waahu: